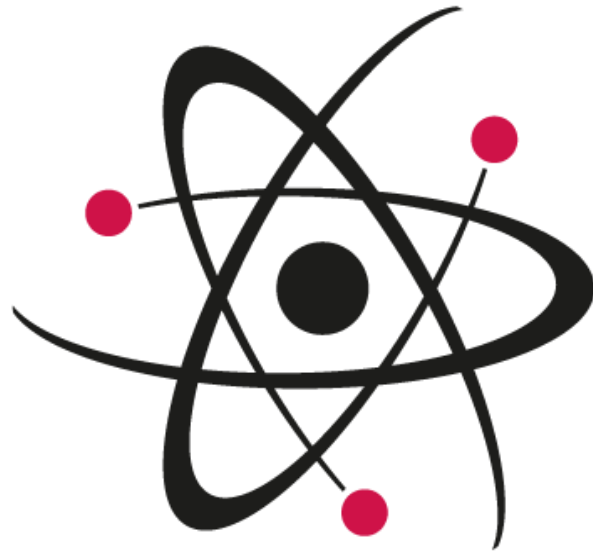


Virtual **Power** Teams

How to deliver projects faster,
reduce cost and develop your
organization
for the Future!

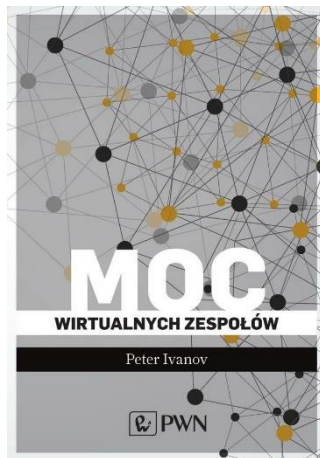
Peter Ivanov
www.peter-ivanov.com







Published in 5 Languages



Amazon Top 8 in the UK

The screenshot shows the Amazon.co.uk digital-text bestsellers page. The browser's address bar displays the URL: https://www.amazon.co.uk/gp/bestsellers/digital-text/362212031/ref=pd_zg_hsr_kinc_1_4_last. The page lists 12 books, each with its cover, title, author, star rating, number of reviews, and price. The books are arranged in a grid format.

| Rank | Title | Author | Rating | Reviews | Price |
|------|---|------------------|---------|---------|-------|
| 1 | Richard Branson: The Life and Business Lessons of RICHARD BRANSON | George Ilian | 5 stars | 19 | £0.99 |
| 2 | The Wealth of Nations | Adam Smith | 5 stars | 151 | £0.76 |
| 3 | The History of Money | Jack Weatherford | 5 stars | 9 | £8.34 |
| 4 | Shredded: Inside RBS: THE BANK THAT BROKE BRITAIN | Ian Fraser | 5 stars | 139 | £6.64 |
| 5 | Virtual Power Teams | Peter Ivanov | 5 stars | 139 | £9.15 |
| 6 | Treasure Islands: Tax Havens and the Men Who Stole the World | Nicholas Shaxson | 5 stars | 151 | £5.49 |
| 7 | The Rules | | | | |
| 8 | Nuclear | | | | |
| 9 | The City | | | | |

Amazon Top 3!



amazon.de

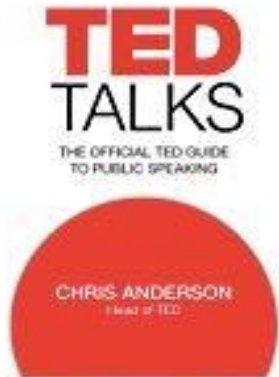


Arnold Schwarzenegger's Blueprint Training Program - YouTube

Amazon.de Bestseller: Die beliebtesten

Top 100 - Bezahlt **Top 100 gratis**

1.



TED Talks: The official...

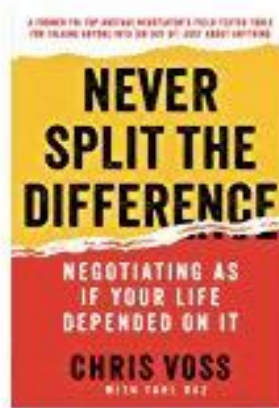
> Chris Anderson



Kindle Edition

EUR 0,99

2.



Never Split the...

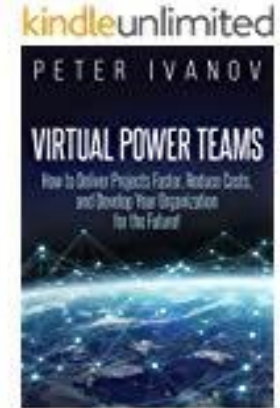
> Chris Voss



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3.

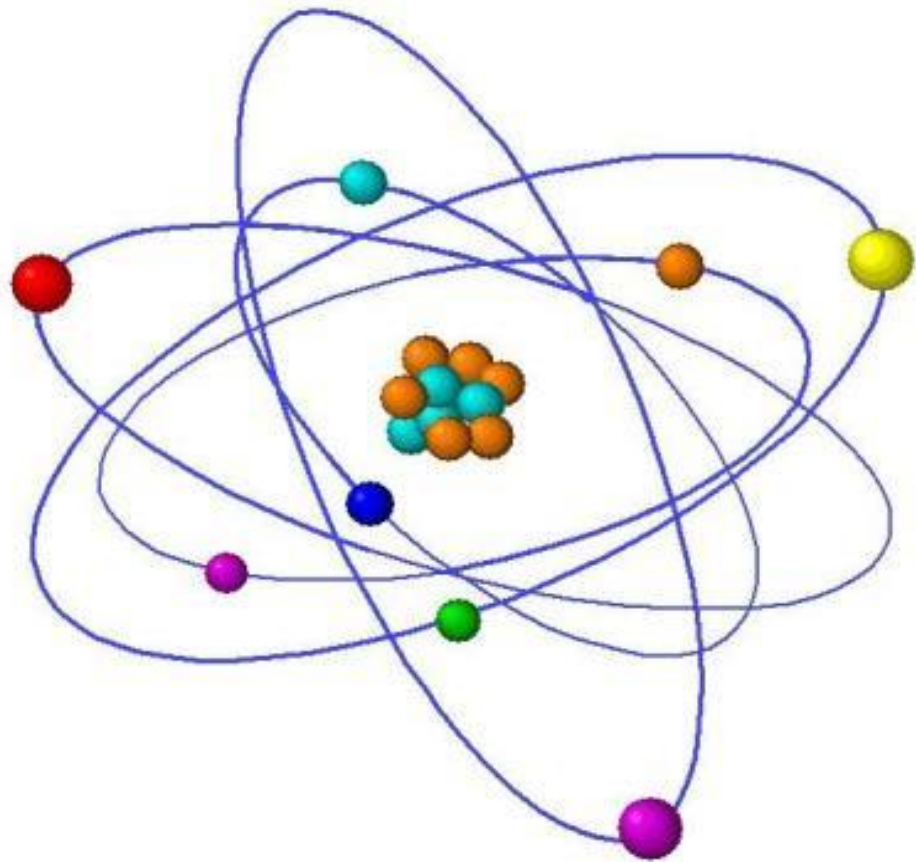


Virtual Power Teams:...

> Peter Ivanov

Kindle Edition

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clarity

1. Personality in focus
2. Strengths matrix
3. Interdependent goals





Structured communication

4. Forums & Agenda
5. Knowledge Management
6. Regular Feedback





Virtual culture

- 7. Recognition
- 8. Diversity
- 9. Winning Spirit





Virtual Power Teams

- faster





Virtual Power Teams
deliver faster!

15 %

faster project delivery



Virtual Power Teams

- B**E**tter
- faster





Virtual Power Teams deliver Better!

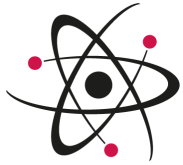




Virtual Power Teams

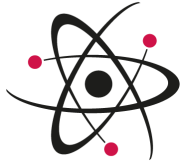
- More
- BEtter
- faster



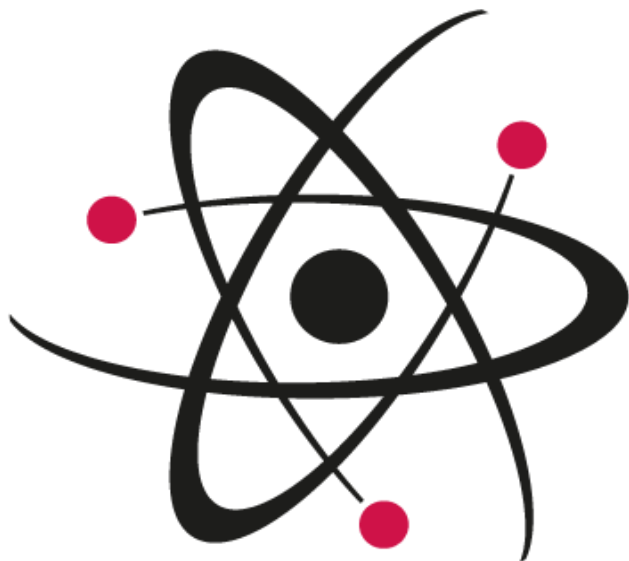


Virtual Power Teams deliver More!

Enabling
the exponential growth
of Digital Scale Ups!

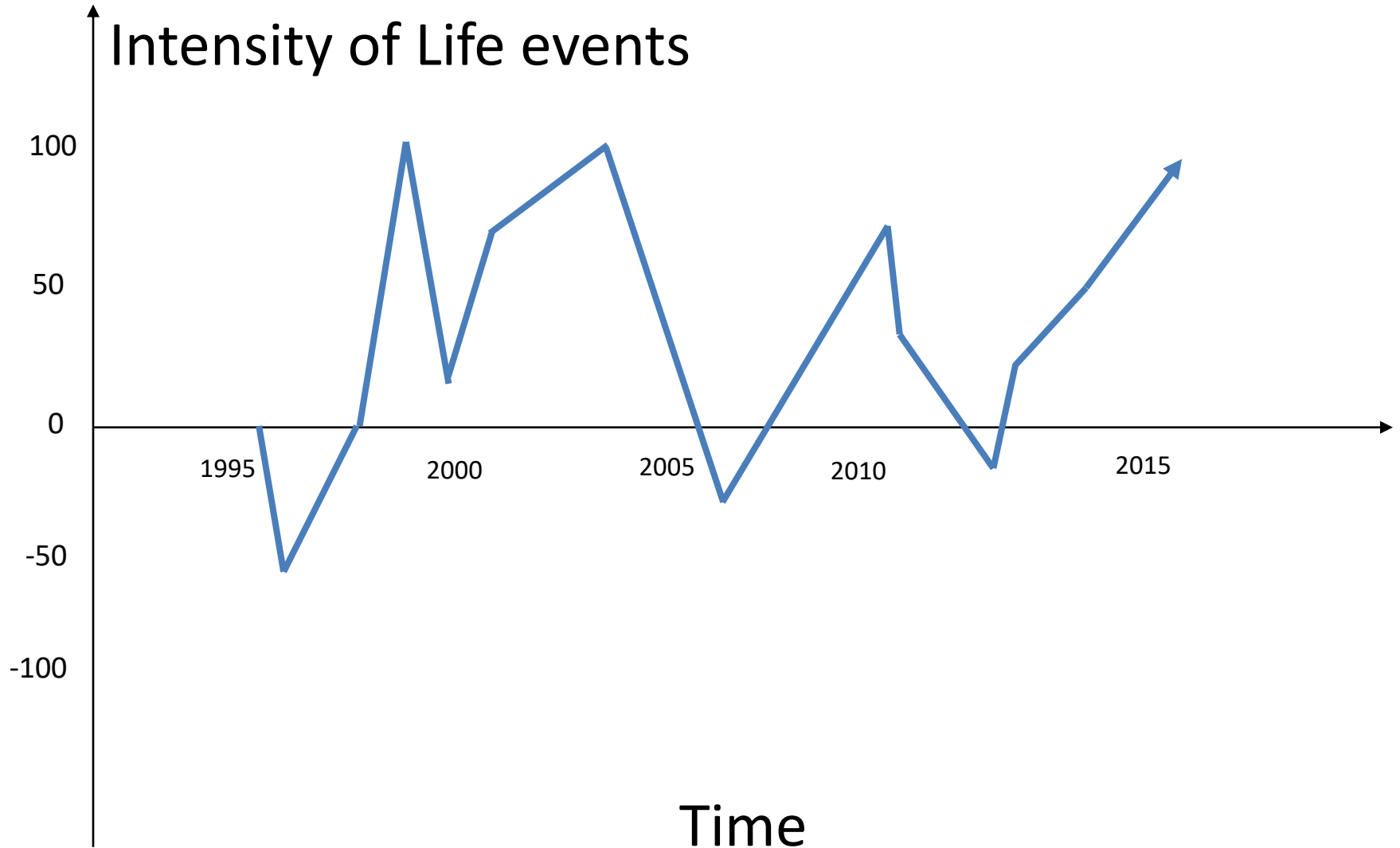


81%



Personality in Focus

Personality in Focus





Personality in focus





Personality in focus



Personality + Competence
= TRUST



MOOC

- **Scope:** 35 000 students
- **Problem:** Drop out rate
- **Intervention:** Online Coaching
- **Result:** Commitment, Quality, Revenue



your Team – Personalities & Passions?

- Do you know your virtual team's **personal interests, passions and strengths**?
- How can **unique personalities** of each team member find **expression** in the Team?
- How do you **sustain interpersonal relationships** over time and build on them for team success?



Strengths Matrix





Find your Strengths

- **What is easy and fun to do in your job?**
- **What was your biggest Success?**
- **What are people asking you for Help?**
- **If I ask your Best Friend what are your strengths, what would he/she say?**

- **What is your biggest STRENGTH?**
- **I think your biggest strength is ...**



Strengths Matrix

- joy
- Quality
- gravity





Interdependent goals





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21-30 APRIL 2017



Interdependent goals

- Empowerment
- Performance
- gravity





Forums & Agenda





your Team – Conference Calls?

- Do you have a **plan for your Team conference calls?**
- How often should you have **regular updates** for your team?
- How can you **raise the level of participation** for each team member?



Structured Communication

- **Which Forums do you have/need?**
- **How often?**
- **Who takes part?**
- **What is the channel for Urgent communication?**
- **What is the response time for Urgent response and for Email?**



Virtual power teams - Formula

$$\mathbf{VPT = (P + V + I) / S}$$

P = Personality

V = Vision

I = Intimacy

S = Self



Global FMCG

- **Scope:** Project – revenue €1bln
- **Problem:** Intercultural issues
- **Intervention:** 1 day workshop
- **Result:** Team Vision & Culture



winning spirit





winning spirit





your Team – Prize?

- Does your team have **Prizes for extraordinary achievements?**
- What event, travel destination or recognition of success would **inspire your Team** to go that extra mile?
- How can you **creatively report** your Collective Goal progress?



Virtual Team - Gravity

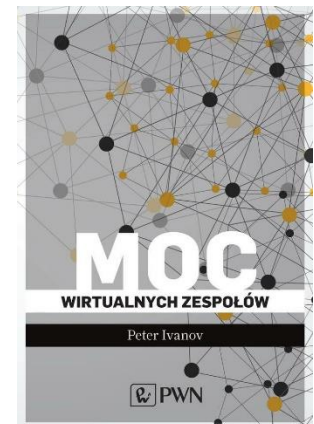
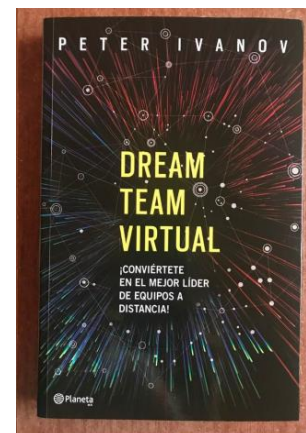
- Promote personality
- Empowerment
- Interdependent Goals
- Structured Comms
- Winning spirit

Be Fit for the Virtual Future!

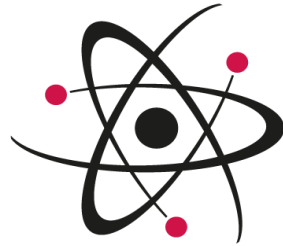


How to build your Virtual Power Team?

- **Keynote - LIVE or ONLINE!**
- **VPT Foundation - 2 days**
- **VPT Mastery - 10 Days over 1 year!**
- **Certified VPT Master**



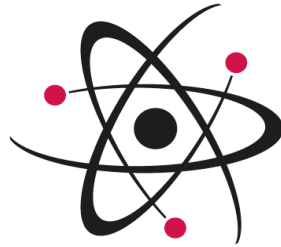




**“If you dream alone,
this is just a dream.**

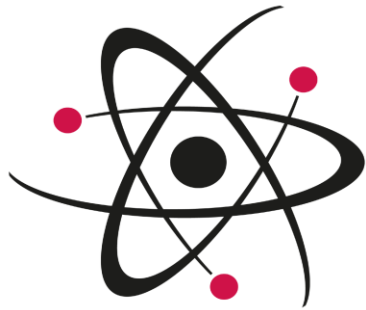
**If people dream together
this is the beginning of a new reality”**

John Lennon



Thank You !

www.peter-ivanov.com
info@peter-ivanov.com



PETER IVANOV

Virtual Power Teams

https://twitter.com/peter_ivanov_vp

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